

Regional College-Career Pathway:

Business & Financial Services

ORIENTATION / INTRODUCTION Grades 9-10

SKILL DEVELOPMENT Grades 10-12

CAPSTONE / ADVANCED Grades 12



CAREER FOCUSED COURSES

Introduction to Business
or BUS 100 Introduction to Business

_____ &/or _____

Computer Applications
or CIS 110 Introduction to Computers

Introduction to Accounting
or ACC 100 Introductory Accounting

_____ or _____

Entrepreneurship Courses/Electives

MKT 103 Marketing, MKT 105 Sales,
MMT 101 Principles of Management,
BUS 112 Legal Environment of Business,
or BUS 113 Business Law

_____ or _____

ACC 200 Financial Accounting



Courses and Work-Based Learning Address the PWR Act Recommended Technical and Essential Employability Competencies

WORK-BASED LEARNING

Career Exploration

Team-Based Challenge

Team-Based Challenge

Career Development Experience
_____ or _____

Youth Apprenticeship

SCIENCE

Science Sequence

Science Sequence

AP Biology **>>**
_____ or _____

BIO 108 Biology for Contemporary Society

SOCIAL SCIENCE

Social Science Sequence

Social Science Sequence

AP Microeconomics **>>**
_____ or _____

ECN 201 Principles of Microeconomics

MATH

Algebra
_____ or _____

Geometry

Geometry
_____ or _____

Algebra 2
_____ or _____

Precalculus

Pre-Calculus
_____ or _____

Transition to College: Algebra
_____ or _____

MTH 112 College Algebra

ENGLISH

English Sequence

English Sequence

AP Language & Composition **>>**
_____ or _____

ENG 101 English Composition I

& ENG 102 English Composition II

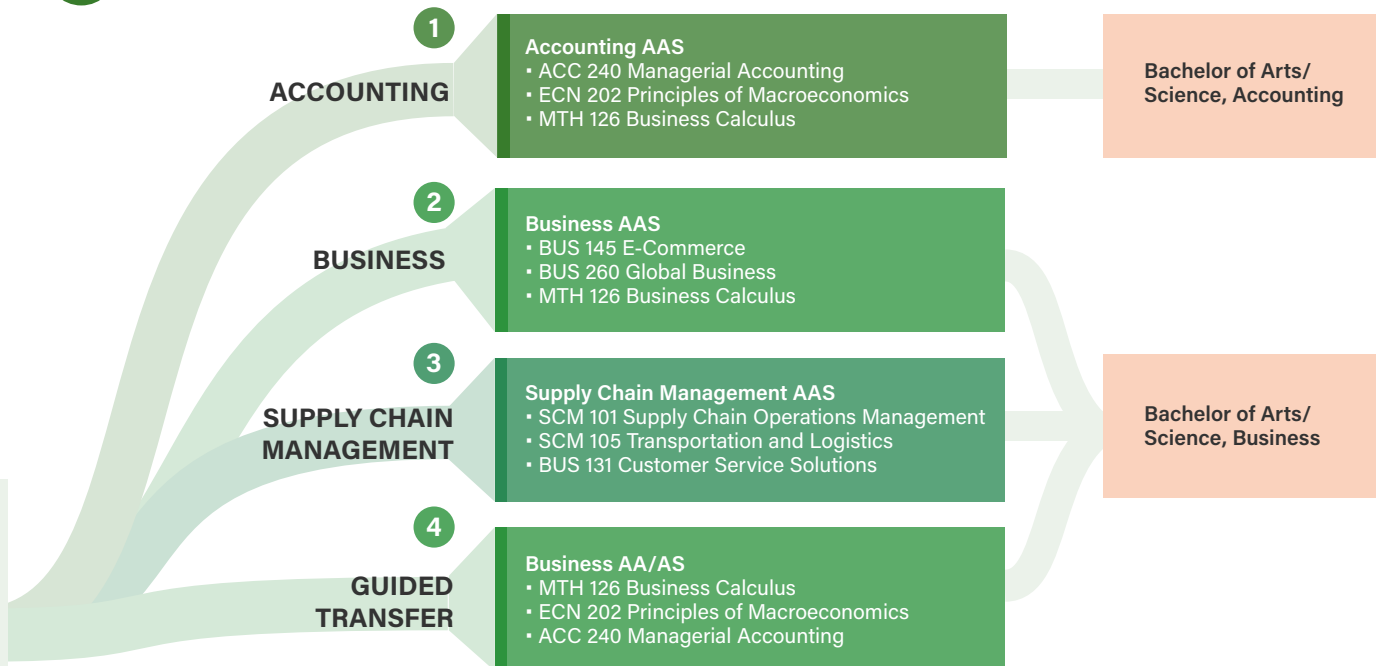
AP or Dual Credit

Dual Credit Course

College and Career Pathway Endorsement Earned



POSTSECONDARY OPTIONS



SELECTED OCCUPATIONS, WAGES, & JOB GROWTH

Program	Typical Job	Near or Above Living Wage Threshold for 1 Adult + 1 Child ¹	Median Hourly Wage ²	Growth in IL: Annual Job Openings ²	Growth in IL: % Change Over 10 years ²	Stackable?
1 Accounting AAS	Bookkeeping, Accounting, and Auditing Clerks	N	\$21.11	6,170	-3%	Certain Courses Typically Stack to Bachelor's Degree Program in Business
2 Business AAS	First Line Supervisors of Office and Administrative Support Workers	Y	\$28.99	4,450	0%	Certain Courses Typically Stack to Bachelor's Degree Program in Business
	First Line Supervisor of Retail Sales Workers	N	\$19.68	5,620	3%	
	First Line Supervisor of Non-Retail Sales Workers	Y	\$34.71	1,070	3%	
3 Supply Chain Management AAS	First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	Y	\$27.20	650	7%	
4 Business AA/AS	Management Analysts	Y	\$43.19	4,170	15%	Typically Stacks to Bachelor's Degree Program in Business
	Market Research Analysts and Marketing Specialists	Y	\$29.63	2,960	22%	
	Personal Financial Advisors	Y	\$55.03	1,260	9%	

1. Living wage calculations are based on MIT's Living Calculator (<https://livingwage.mit.edu/>), where the "Living Wage" for 1 Adult + 1 Child is \$26.27/hour for the state of Illinois.

"Near" defined as 85% of the statewide living wage, which is \$22.33/hour

2. U.S. Department of Labor, CareerOnestop: <https://www.careeronestop.org/ExploreCareers/explore-careers.aspx>

